

VACANCY

Republic Bank (Suriname) N.V. has a tradition of excellence in Customer Satisfaction, Employee Engagement and Social Responsibility. With this goal in mind, our Retail Banking Department is looking for an enthusiastic, driven and goal oriented

ACCOUNT MANAGER

Objective:

To provide superior client experience and contribute maximal to branch sales plan by assisting clients with their basic financial needs by assisting clients with their full range of financial needs including day to day banking. Take a client focused approach to full fill customer needs, providing advice and proposing product/service solutions that meet these needs. Identifies additional client needs for cross-sell opportunities with the goal of deepening client relationships and building long-term profitable relationships. Focuses on anchoring new and existing clients though effective contact strategies.

Key responsibilities:

- Provide superior service to all personal clients consistently demonstrating the essentials of client care at all times throughout the branch.
- Conduct interviews in order to sell Credit Facilities (Personal and Car Loans, Mortgages, Credit Cards and overdrafts), analyse assesses and make recommendations for approval to complete sale.
- To Open/sell deposits, investments accounts for clients as well as selling electronic products and insurance services.
- Obtain, prepare, and complete all documents and security items required for finalizing of sale, and other ancillary services.
- Assist in the attainment of the Branch's Business growth.
- Maintenance of security procedures and protection of the bank's assets.
- Ensure lending's conform to the Bank's Systems and Procedures and Policy Guidelines and reflect thorough and logical analysis.
- Ensure that the Bank's compliance rules and guidelines are met when conducting and or initiating any business relations with customers.

General Qualifications/ Experience:

- Minimal VWO – Diploma or equivalent
- 3 years of Banking Experience
- Good knowledge of Bank products and services
- Knowledge of market and business economics and sales/ customer relationship techniques
- Sound knowledge of Bank's Operating Systems
- Knowledge Retail sales (loans and deposits) and Retail credit assessment
- Experience in customer service jobs will be an asset
- Experienced MS Office Applications (Word, Excel)

Critical Skills

- Strong Interpersonal skills
- Good written and verbal communication skills in both Dutch and English
- Presentation skills.
- Analytical skills
- Results oriented, professional and team player
- Initiative and problem solving attitude
- Commitment to service excellence
- Strong selling skills
- Time management and organizational skills
- Adherence to local Banks', department, Groups' and Central Banks' guidelines, policies and procedure
- Accuracy

**Applications must be scanned along with a copy of your resume and submitted via e-mail to:
RBSR-HRS@republicbanksr.com by October 31, 2025**

